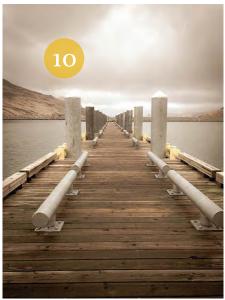
# APICDA ANNUAL REPORT

# **Fueling the Future**









Cover photo: Emma Lulu from Akutan, by Josephine Shangin.

Top photo: The Sandy River Lodge near Nelson Lagoon.

Bottom left photo: Residents of False Pass construct a geodesic greenhouse, by Angel Drobnica.

Bottom Right: Akutan's new boat harbor construction.



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## **ABOUT APICDA**

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### Aleutian Pribilof Island Community Development Association

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### **SUBSIDIARIES**

APICDA & AJV-Owned 18



# DEAR APICDA COMMUNITY,

n 2017, APICDA's board and staff worked diligently to return APICDA to profitability. APICDA and the seafood industry had a few challenging years for a variety of reasons, including the low price of pollock and salmon, the oversupply of cod worldwide and the strong U.S. dollar, resulting in a loss of buying power against foreign currencies.

The board has the fiduciary responsibility to be good financial stewards for APICDA and to ensure that we are positioned to deliver economic benefits to our region. We take that responsibility very seriously and I am proud of APICDA's accomplishments and financial position in 2017.

Having successfully weathered some hard years, the board is now in a position to fund an increased level of priority community programs. In fact, it is an exciting time to be an APICDA board member, having spent quality time in 2017 and 2018 working on sustainability plans with each village at our Reboot Community Conferences.

conferences These have provided a forum for the board and our residents to gain a

mutual understanding of the unique needs of our respective communities, learn from one another and begin to identify opportunities for collaboration. One of the outcomes of the conference was a reworking of the community dividend program, making significantly more funding available annually to each of our six communities, providing each village with a reliable

income stream to leverage grant, state federal funding and plan for future projects.



Larry Cotter has recently retired from APICDA; it is a joy to congratulate him and thank him for

> his many years of dedicated service. Larry was a CDQ program pioneer, the founding CEO of APICDA APICDA Joint Ventures and a true visionary. As many of you know, he was instrumental in the original formation of the CDQ program. In the past 26 years, the CDQ organizations have generated over \$1 billion in assets, built needed infrastructure the 65 participating villages stimulate commerce and provided thousands of scholarships and workforce development opportunities. He will be greatly missed by the residents of our communities, the fishing industry and the board and staff at APICDA. impact of Larry's The unwavering commitment to the CDQ program and our communities will be felt for years to come in the region,

state and industry. We wish Larry, and his wife Sue, all the best during their retirement years.

You are served by a very dedicated and motivated group of board members and employees. We extend our best to you.

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- Mark Snigaroff, Board Chair

# DEAR APICDA COMMUNITY,

am pleased to present our 2017 Annual Report. In our effort to help sustain our member communities, APICDA returned to profitability, ending the year with net income of \$2.1 million. APICDA is fortunate to have many hard-working employees who contributed to this success by implementing strong management practices, reducing expenses and trimming losses at key subsidiaries. We also benefitted from stronger seafood prices and growth in our investment portfolio. This progress is critical to the success of APICDA's community programs, including both our existing programs, as well as new ones currently in the planning phase.

We plan to continue this trend I am humbled of improvement by being prudent and strategic with and honored our expenses, investment to be chosen opportunities and partnerships to generate as APICDA's the most value from our resources for the benefit next leader. of our communities. As an example, the work done at Bering Pacific Seafoods in the 2017 salmon season proved that processing salmon in False Pass can be done successfully, which ultimately led to Trident becoming a major investor in Bering Pacific Seafoods (now False Pass Seafoods) in 2018. Today, False Pass is bustling with development activity that will benefit the community as well as other fishermen in the region.

The partnership is a notable example of positive community development that began with APICDA operating a processing barge in the 1990s, to providing seed financing to build processing and support infrastructure and securing a major investor with a longstanding history of operating in Alaska. As we move forward, Trident's investment offers APICDA a greater

opportunity to support the community of False Pass, while leveraging our financial resources in a manner that allows us to increase benefits for all our member communities-fuel for our future.

The CDQ program is critical to the success of our region and Western Alaska as a whole. Our communities face many

> challenges, including access to transportation, reduced state spending, high fuel costs, utilities and living expenses. As APICDA's strength improves, so does our ability to provide quality in-region programs for our residents.

In December, Larry Cotter, our founding CEO, announced his plans to retire in 2018. Larry's work was instrumental in building not only APICDA, but the entire CDQ program, into what it is today. We are grateful for his contributions to the region, to the seafood industry and to rural Alaska, and I am humbled and honored to be chosen as APICDA's next

I want to thank our board of directors, community residents, industry partners and staff for their steadfast support and dedication to the fulfillment of APICDA's mission.

leader.

- Luke Fanning, APICDA CEO

### **ABOUT APICDA**



APICDA is a non-profit dedicated to strengthening local economies and building infrastructure to support commerce in six remote villages in the Aleutian-Pribilof region of Alaska. We focus our efforts on community-based initiatives, advocacy, vocational training, education and social programs identified as high priorities. The APICDA board and staff work closely together to achieve our strategic objectives and leverage our resources for maximum benefit to our member villages.

### **APICDA Board Members**









Andrew Lestenkof Jr., Nikolski Vice Chair 2017-18, E







Justine Gundersen, Nelson Lagoon Secretary/Treasurer 2018-20 E/P/B









Mark Merculief, St. George Director 2017-19, **T** 

Nikki Hoblet, False Pass Director 2017-19

Robert Nickinovich, Fishing Industry Director 2018-20, I

Pete Crandall, Financial Industry Ex-Officio 2017-19, B/F/I

Bill Shaishnikoff, Unalaska Director, Ex-Officio 2017-19, F/B

### Committee Memberships

- E Executive Committee
- F Financial Investment Committee
- T Training & Education Committee
- P Policy & Procedures Committee
- B Budget & Audit Committee
- I Business Investments Committee

# SUPPORTING A STABLE CDQ PROGRAM

The CDQ program encompasses 65 coastal communities that are culturally diverse and geographically wide-reaching. These communities have been shaped by the waters of the Bering Sea and Aleutian Islands for countless generations, and all have the right to continue to access opportunities from the resources that are harvested from their waters. The six different regions served under the program possess unique attributes that helped design its original framework. Every community still has valid eligibility in the program. Only by retaining this diverse representation, will the program be able to continue to carry out its mission to provide whole and meaningful opportunities for economic self-sufficiency for coastal communities.

In fisheries management, stability is a goal that greatly influences whether a program can successfully function. When CDQ quota allocations were definitively set during the 2006 Coast Guard Reauthorization Act, the whole sector recognized the importance of creating some level of certainty through establishing baseline quotas that were not subject to annual allocation battles. This set a critical stage for investments, partnerships and opportunities for growth to benefit CDQ villages.

The negotiations during this time included perspectives on factors such as proximity to the resource, population, historical participation and economic need. While they were as contentious as any other fisheries allocation discussion, the outcome was a balance of regional perspectives that achieved the objective of providing for the greatest number of eligible Alaska communities. Since this time, CDQ organizations have been able to collectively invest millions of dollars in villages and have played an increasingly important role in serving critical economic needs.

While the CDQ program has been hugely successful, vast needs remain in all CDQ member communities. We cannot support reallocation efforts that would effectively dissolve two or more CDQ groups and concentrate the program's benefits into a few regions, but we do look forward to continuing to collaborate with our partners in the CDQ sector on ways to grow the program for all residents without negatively impacting any member organization for the benefit of another.

### CDQ Groups

- Aleutian Pribilof Island Community Development Association
- Bristol Bay Economic Development Corporation
- Central Bering Sea Fishermen's Association
- Coastal Villages Region Fund
- Yukon Delta Fisheries Development Association
- Norton Sound Economic Development Corporation



## **HIGHLIGHTS**

### **COMMUNITY NEEDS**

APICDA contributed \$750,000 to the Aleutians East Borough for the construction of Float A in the Akutan Harbor. This project included the design and construction of floating docks, piling, gangway access and the approach platform.

APICDA's Training and Education Department expended \$117,000 in community outreach programs.

Contributed over \$823,487 in grants for community infrastructure and associated donations.

APICDA's Bereavement Fund provided \$10,000 in support.

Provided \$55,000 in matching funds for village beach clean-up efforts.

Provided matching grant funds to the regional broadband support feasibility partnership study in with Southwest Alaska Municipal Conference and the A-Team (organizations serving the Aleutian-Pribilof region). The grant was awarded by the EDA Economic Adjustment Assistance Program.

Provided support for the 75th Anniversary of the Aleut Evacuation and Bombing of Dutch Harbor commemorative event held in Unalaska, June 2-4, 2017. APICDA's \$12,000 donation provided travel funds for surviving evacuees to attend the event.

Supported Unangam Tunuu language revitalization efforts in Atka.

Underwrote Atka health clinic fundraising film by \$10,000 to support a critically-needed clinic replacement project.

Designed and built a geodesic dome greenhouse in False Pass to improve nutritional offerings and address the lack of fresh produce.

Provided monthly stipend Community Liaison Officers (CLO) in each APICDA community. CLOs play an important role in our training and education efforts and facilitate community activities.

Hosted the 2017 Reboot Community Conference that focused on tangible sustainability plan development for each community.

Provided startup funds for a new Unalaska-based tourism business through the Aleutian Marketplace Business Plan Competition.

### **GROWTH & PROGRESS**

Cannon Fish Company had \$29,831,000 in gross sales.

APICDA experienced a 3.9 percent growth (\$2,444,000) in gross revenue over 2016 bringing total gross revenues to \$64,600,000 for 2017.

Overall net worth of APICDA increased by \$2,059,000 to \$63,626,000.

APICDA recognized a growth in the value of its outside investments of \$638,000.

### STUDENT SUCCESS

Paid \$151,000 in post-secondary education training vocational scholarships and internship fees.

Provided grants to regional schools totaling \$60,000.

Expanded support for our scholarship recipients by providing student care packages each fall and creating a newsletter and dedicated Facebook page to share relevant, timely and inspirational information.

Maintained a robust summer internship program from Atka to Anchorage. Interns gained valuable skills, learned about the CDQ program and earned additional funding for college.

### FISH IN THE REGION

Contributed \$80,000 in grants to local fishermen's associations.

APS and BPS paid fishermen \$8,381,000 for 7,669,000 pounds of fish which they processed.

APICDA purchased over \$15,323,000 worth of raw seafood in the region.

### **TOURISM SUCCESS**

Tourism generated \$1,027,000 in gross revenue.

Sandy River Lodge and the fly-fishing camps reached full booking capacity.

The Tourism division launched an ecotourism program called Alaska Adventure Travel.







Top photo: A kayak at Culture Camp, by Anfesia Tutiakoff; Left: Stephen Kennedy in False Pass, by Angel Drobnica; Right: Akutan's Brandon, Veronika and William Tcheripanoff are pictured proudly wearing their "This kid is going to college" t-shirts, by April Pelkey.

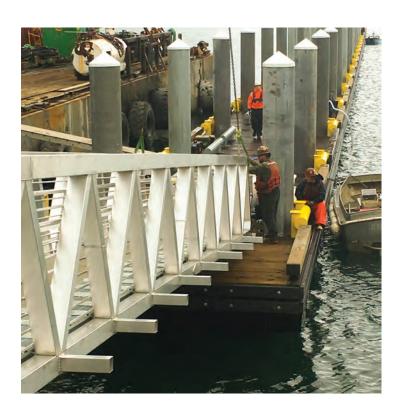
### **IN-REGION EMPLOYMENT**

	INDIVIDUALS	WAGES
Management/Admin	20	\$1,015,390
Board Members	7	\$158,646
Community Liaison Officers (CLO)	9	\$70,000
Other Fishing	36	\$1,073,851
Internships	9	\$30,226
Other Employment	13	\$172,705
TOTAL	94	\$2,520,818

### **TRAINING & EDUCATION**

	INDIVIDUALS	EXPENDITURES
Post-Secondary Scholarships Basic Voc-Tech Classes School Grants	55 4	\$112,462 \$11,000 \$60,000
TOTAL	59	\$183,462





# **APICDA HELPS BUILD NEW BOAT** HARBOR IN **AKUTAN**

Culmination of decades of planning leads to pivotal community project

he City of Akutan partnered with the Aleutians East Borough and the Army Corps of Engineers to build a new boat harbor in Akutan. APICDA contributed \$750,000 to the project for the design and construction of floating docks, piling, gangway access and the approach platform. The total cost of construction for this phase was \$2,832,000.

approach platform. Working to ensure protection of the local environment, the project at the head of Akutan Bay has produced 12-acres of mooring basin and associated uplands that serves local commercial fishermen and other marine related industries. This harbor development will eventually provide mooring for up to 57 large fishing vessels, serve as a place of refuge for disabled

watercraft and add an important link in the community's transportation network.

> The construction of this harbor is a pivotal event for the community.

Once fully completed, this project will benefit the local and transient commercial fishing industry, the City of Akutan and the borough as a whole.

In addition to benefiting the transportation network, it will greatly improve the economy and quality of life of the residents. The fishing fleet will be able to use the harbor for short and long-term moorage, crew rotation, re-supply and as a refuge of safe moorage during severe weather conditions.



APICDA donated

\$750,000 for the

construction of floating

docks, piling, gangway

access and the

Photos from the 2016 Hydro Power Feasibility Study Progress Report.



Stream gage at Unga Man Creek bridge.



Boulder and cobble mix from upper reaches of Unga Man Creek.



Setting minnow traps in Unga Man Creek.

# FALSE PASS COMMUNITY PROJECTS

Growing spaces and renewable energy assessment

### A greenhouse is built

In 2017, APICDA partnered with the City of False Pass and the False Pass Tribal Council to construct a 42-foot geodesic greenhouse. This was the largest of four greenhouses sponsored by APICDA with 1,300 square feet of growing space. Over eight days, 26 community volunteers assisted to make the build successful, either by helping directly with construction or supplying meals for the workers on site. False Pass resident and project coordinator, Stephen Kennedy,

organizing community volunteers.

These greenhouse projects have helped further our boards' initiatives to increase community education on growing foods, provide additional access to fresh fruits and vegetables and space for community gatherings.

### Testing the feasibility of hydro power

In 2017, the City of False Pass and APICDA continued field studies to explore the viability of developing a

traditional hydro project on Unga Man Creek. We are in our third year of collecting resource information on the current and flow of the creek and conducting fish and habitat studies, which will inform the power potential and eventual scale of a future project.

Each of our communities has identified stable and renewable energy as a top priority for residential needs and economic development. We are committed to aiding in this path towards self-reliance and sustainability.



## **HIGHLIGHTS**



# **CULTURE CAMP**

Supporting Unanga's traditions

APICDA contributes to programs connected to the region's culture and education. APICDA helped sponsor the 20th Camp Qungaayux in Unalaska from July 30 - Aug. 5, 2017. Elders who live in the community and can travel are mentors in this annual camp, teaching youth traditional activities.

During the seven-day camp, youth were driven in groups to Humpy Cove to participate in age-appropriate classes that encourage Unangaû traditions from mentors who have taught their craft over the years. Classes included topics such as: Unangax visor, atlatl, dancing, mask making, headdress, marine safety, Unangam Tunuu, weaving, skin and gut sewing, net mending and iqyax (Aleutian kayak) building.

For the 20-year anniversary, the Qawalangin Tribe of Unalaska brought Marc Daniels from California to teach campers how to build an uluxtax (a two-hatch Aleutian kayak). This class has not been taught at Camp Qungaayux for several years. A ceremony was held at Margaret's Bay where the uluxtax was dedicated to Emil Berikoff Sr. This dedication was accepted by his children, Emil Berikoff Jr., Charlene Shaishnikoff and Alex Berikoff, who helped launch the kayak out on the water.



Photos of the 2017 Culture Camp in Unalaska provided by Anfesia Tutiakoff.



## 000

# REBOOT COMMUNITY CONFERENCE

Coming together to plan for the future







APICDA hosted a strategic planning session focused on community sustainability in 2017. We titled it the "Reboot" Community Conference to recognize the need to conduct a far-reaching evaluation of our programs and investments as we reflected on our 25th year. The CDQ program began in 1992; this milestone anniversary was an opportune time to start a reflection process led by community leadership and the APICDA board.

The conference was held in Anchorage and representatives from every community attended. The sessions began with an address from Lt. Governor Byron Mallot that touched on the need for communities to work together to find adaptive responses to today's fiscal challenges.

The cross-community collaboration and information-sharing around mutual topics of strengths and concerns was insightful. Communities identified their greatest assets as resourceful residents and strong cultural connections. Challenges included jobs, school closings, lack of communications and internet access, energy costs and transportation and erosion. Throughout this conference and 2018's, APICDA staff heard about the impacts that reductions in traditional funding

sources and state programs were having on local operations.

The facilitator asked each community to identify creative and achievable steps to address these challenges. Residents created community vision statements and developed practical sustainability plans addressing the biggest challenges and opportunities for growth. Attendees were asked to take the plans home to share with their neighbors and solicit feedback.

We have witnessed much progress since the conference. For example, many communities identified the need to strengthen communication efforts within their village and with former residents. Akutan has created a newsletter titled *Life on the Rock* to address this need. Some communities have also followed up with regular all-entity meetings, which have led to increased coordination of priority initiatives. And, following these planning sessions, APICDA proceeded with developing an increased dividend program to help support community funding needs.

APICDA will facilitate ongoing coordination between staff, the APICDA board and community leaders to help implement their plans in the coming years.



# BERING PACIFIC **SEAFOODS**

Commercial fishing success points to a bright future

ering Pacific Seafoods (BPS), APICDA's shoreside seafoodprocessing facility in False Pass, ended a successful 2017 season with 7.5 million pounds of salmon purchased and processed. This was a record for the plant and amounted to a 288 percent increase from the previous year. During the 2017 season, the plant employed 102 employees in processing and management jobs and purchased fish from 105 Area M harvesters for an ex-vessel value exceeding \$8 million. The City of False Pass received associated increases in landing taxes and wharfage and service fees, which contribute to a significant portion of their local operational budget.

Containerized shipping of product from False Pass to Seattle and Unalaska for export was executed for the second season at BPS. This improvement increased the number of barges to False Pass and provided another means of reliable freight for the community.

False Pass has a long-standing history with fish processing dating back to 1917 with Peter Pan Seafoods, known then as the P.E. Harris Co. They ceased operations due to destructive fires in their facilities in the 1980s. In the

1990s, the community of False Pass and APICDA recognized that a processing facility was a crucial link to their economic viability. With community guidance, APICDA started to rebuild the processing capacity in False Pass by purchasing and operating a processing barge called The Dipper. Over the past decade, APICDA has invested a significant amount of funding to build the plant up to process a meaningful amount of Area M salmon, while increasing service and support for harvesters, job opportunities and tax revenue to the city.

It was a phenomenal year due to the large run of salmon, the tireless work of the fishermen, a committed operations staff, strong support from the community and the improved facility. The success of BPS during 2017 ultimately led to a strategic business partnership with Trident Seafoods, a global leader in the industry. We look forward to a successful and long-lasting relationship that will continue to increase commercial fishing activity and opportunities for local economic development.







Top to bottom: A tender crew at the BPS dock; A roe tech grades salmon roe; Salmon arrive at BPS for processing. Photos by Naomi Hagelund.

# HIGHLIGHTS

or four months during the summer, St. George fishermen operate small skiff platforms less than 30 feet in length to target CDQ halibut in the open waters of the Bering Sea. The fishery is critically important to the local economy and provides one of the only private employment opportunities in the community.

The long term sustainable management of halibut is vital to maintaining meaningful fishing opportunities for harvesters in St. George. APICDA works along-side community leaders and CDQ and industry partners on halibut issues in the Internal Pacific Halibut Commission and North Pacific Fisheries Management Council processes. In recent years, significant efforts have been expended on increasing the understanding of the halibut resource and its management. Industry sectors have made important strides in halibut bycatch reductions through avoidance measures, increased communication in their cooperatives and improved handling methods that have greatly increased the viability of the halibut they encounter.

We will continue to work closely with stakeholders on exploring alternative bycatch management frameworks. We appreciate the collaborative efforts and growing mutual respect for the importance of halibut to all users.

APICDA provides support to the St. George fleet through offering zero percent interest loans for fishing equipment, providing tender service and expediting service for fishing needs from Anchorage and St. Paul. The halibut caught by our resident fleet are tendered from St. George to St. Paul for processing at the Trident facility. In 2017, St. George fishermen caught 46,658 pounds of halibut at an ex-vessel value of \$223,958.

# ST. GEORGE HALIBUT FISHERY

A critical fishery to the community of St. George



# STUDENTS OF THE REGION

Promoting education through internships and scholarships

cholarship and intern programs play a vital role in APICDA's workforce development and employment goals. APICDA believes through education, communities will be able to promote and achieve the economic development necessary for sustainable, healthy communities. APICDA uses the funds made available through the CDQ program as a genesis for this economic growth and development; education of the residents of the region is a key component of this plan. Residents from the region can use a variety of opportunities designed to help them pursue their educational and career-oriented goals.

In 2017, APICDA supported nine total internships, including one that turned into a permanent staff position. Two interns from 2016 became staff in 2017. APICDA offers three types of internships: a college internship program, placing students in summer positions providing practical work experience; a youth internship program, designed for youth ages 14-18 to gain work experience while paired with a mentor; and the employee internship program, offered to residents interested in gaining work experience within APICDA and entities affiliated with the region.

In 2017, 55 post-secondary scholarships were awarded for a total of \$112,462. In December 2017, the Emil Berikoff Sr. Memorial Scholarship was significantly increased. APICDA offers various scholarships to residents of the region, including a GPA-based scholarship, an internshipbased scholarship, a supplemental education scholarship for vocational training and student loan repayment.

APICDA supports its scholarly residents in other ways, such as a quarterly newsletter to share relevant, timely and inspirational information, and sending out care packages to college students filled with useful necessities and treats.





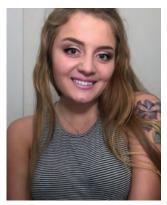




Clockwise from top left: Jiddle Sugabo, Carter Price, Onya Enkhbat and William Lekanoff, some of the 2017 APICDA-supported interns.

Scholarship and intern programs play a vital role in APICDA's workforce development and employment goals.





Left to right: Shayla Shaishnikoff and Celeste Kukahiko, interns from 2016 who were hired on as staff in 2017.



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# APICDA'S TOURISM OPERATIONS

Local hires make adventure in the Aleutians possible

APICDA's tourism operations provide both seasonal and year-round job opportunities to regional residents. In 2017, Aleutian Adventures, employed 12 people to manage sport-hunting and fly-fishing activities in the communities of Nikolski, Nelson Lagoon, and other remote areas of the Alaska Peninsula and Aleutians. The department's activities attracted 170 clients from Alaska and throughout the United States in 2017. Aleutian Adventures proudly holds every world record for reindeer antler size (according to the Safari Club International standards) for bow, rifle and handgun. A crew from Nosler, a company known for manufacturing ammo and guns for biggame hunting, attended their second hunt with Aleutian Adventures in 2017.

**APICDA** provides extensive professional development opportunities to its employees, equipping them with resources and skills to ensure successful guiding operations. Residents receive training from a State of Alaska licensed registered guide on how to safely and efficiently lead a hunting trip, focusing on topics such as client care, animal judging, taxidermy, field dressing and more. APICDA also supports required U.S. Merchant Mariner's credentials and safety certifications for its boat operators.

The department indirectly contributes to the local village economy by purchasing fuel for its excursions exclusively from the region, lodging clients in locally owned facilities and hiring local air and ground transportation services.

In 2017, APICDA started Alaska Adventure Travel, an ecotourism operation focused on spreading cultural and environmental awareness to clients through unique vacations and tours in the region. The operation offers personalized small expeditions and experiences catered to the conscientious traveler, aimed at minimizing one's footprint in the pristine environment of the region. Among other activities, Alaska Adventure Travel developed a walrus-viewing tour, bringing clients within a mile of a walrus haul-out on the Alaska Peninsula where hundreds of 3,000-pound males bask in the sun and rest in between foraging.



Resident and tourism guide Vincent Lestenkof of Nikolski at a tourism trade show.



Bob Nosler with a reindeer on a 2017 hunt with Aleutian Adventures.



### **SUBSIDIARIES**

### APICDA-OWNED SUBSIDIARIES

### **APICDA JOINT VENTURES**

#### **APICDA Joint Ventures (AJV)**

A wholly-owned-for-profit subsidiary of APICDA formed in 1994. The majority of companies are consolidated under AJV.

### **ONSHORE INVESTMENTS**

### False Pass Fuel, Co. LLC

A wholly-owned and operated subsidiary of APICDA, supplying fuel for local heating and road vehicle needs, BPS plant operations, the City of False Pass and the regional fishing fleet.

### APICDA JOINT VENTURES (AJV) - OWNED SUBSIDIARIES

### **TOURISM**

#### **Aleutian Adventures**

A wholly-owned company within AJV. This company controls and operates assets needed to support our sport hunting, fishing and ecotourism activities in the communities of Nikolski, Nelson Lagoon and other remote areas of the Alaska Peninsula and Aleutians. The company has built a solid client base after nine years; with the addition of our new Ecotourism program we are expanding tourism opportunities in the region. During 2017 Aleutian Adventures accepted responsibility and ownership of the F/V Pogo from APICDA Vessels.

### Ugludax Lodge

Owned by AJV and operated under the auspices of Aleutian Adventures. The Ugludax Lodge operates in Nikolski on Umnak island as a high-end hunting destination.

### Starbound, LLC

AJV owns 20 percent of this pollock trawl catcher/processor. Other partners include Aleutian Spray Fisheries (65 percent), Barry Ohai (10 percent) and Karl Bratvold (5 percent). Aleutian Spray serves as the managing partner. This vessel harvests and processes approximately 80 percent of APICDA's pollock CDQ quota.

### **HARVESTING**

### APICDA Vessels, Inc. (AVI)

A wholly-owned subsidiary of AJV. This company manages and operates our fishing and support vessels. During 2017 the company operated five vessels: AP1, AP 2, Atka Pride, Nightrider and the Nikka D.

### **PARTNER VESSELS**

### Prowler Fisheries, LLC

A 25/25/25/25 partnership between AJV (25.04 percent), BJ Ventures, LLC (24.88 percent), Wrenchhead, LLC (25.04 percent) and Omega-3, Inc. (25.04 percent). AJV serves as the managing partner. The fleet of five vessels (F/LL Prowler, F/LL Ocean Prowler, F/LL Bering Prowler, F/LL Gulf Prowler and F/LL Arctic Prowler) are longline catcher processors that harvest and process Pacific cod and sablefish in the Bering Sea and Gulf of Alaska.

### F/V Exceller, LLC

A 95/5 partnership between AJV and Peter MacDonald. This vessel fishes for halibut, salmon, Pacific cod and black cod.



### APICDA JOINT VENTURES (AJV) -OWNED SUBSIDIARIES

### **PROCESSING**

### Atka Pride Seafoods, Inc.

A 50/50 partnership between AJV and the Atka Fishermen's Association, organized as a subchapter C corporation. The plant, located in Atka, processes about 500,000 pounds per year of halibut and sablefish in H&G (headed and gutted) and fillet product forms.

### Bering Pacific Seafoods, LLC

A wholly-owned and operated subsidiary of AJV. The plant, located in False Pass, has operated seasonally since 2008 and processes salmon, halibut and sablefish in H&G and fillet product forms.

### PARTNER INVESTMENTS

### Kayux Development, LLC

A 50/50 partnership between AJV and the St. George Tanaq Corporation. This company is dedicated to upland development associated with commercial activities in Tract I, Zapadni Bay Harbor on St. George Island.

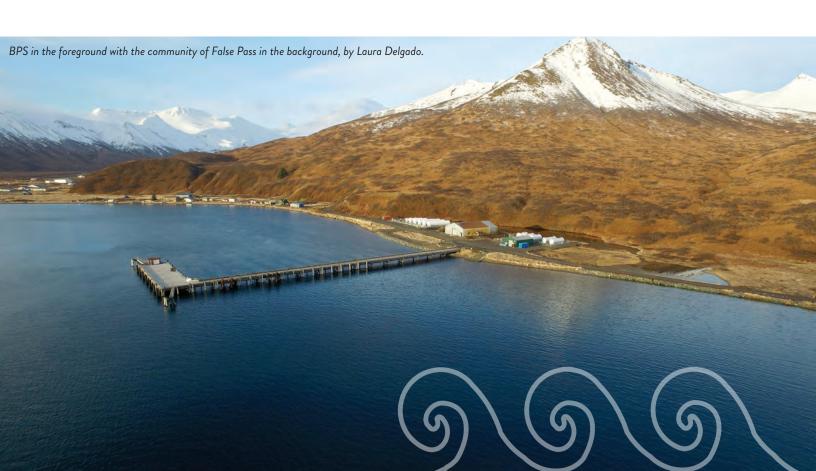
### Nelson Lagoon Storage Company, LLC

A 50/50 partnership between AJV and the Nelson Lagoon Tribal Council. The company operates as a gear and vessel storage business in Nelson Lagoon to support the summer salmon fishery.

### MARKETING/SALES

### Cannon Fish Company

An 80/20 partnership between AJV and the Atxam Corporation. Cannon Fish Company (CFC) is a value-added seafood processing and marketing company. CFC focuses on sourcing and marketing premium finfish from around the globe to complement the premium Alaska fish sustainably harvested by our Aleutian fishermen.





# Fueling the Future

APICDA thanks the board of directors, community residents, industry partners and staff for their steadfast support and dedication to the fulfillment of APICDA's purpose.

